

Application for Medicare Supplement Insurance

- If only one applicant, just complete **applicant A** information.
- Mail application and check in the provided business reply envelope.
- Complete all required sections of the application. Any incomplete or missing information could result in delay or closure of your application.

Section 1a. Applicant A information

Applicant A name (as appears on Medicare card*)		Phone	
.		.	
Residential address		Apt/suite number	
.		.	
City	State	Zip	
.	.	.	
Mailing address (if different than residential address)		Apt/suite number	
.		.	
City	State	Zip	
.	.	.	
E-mail		Social Security Number	
. N/A		.	
Birth date (mm/dd/yyyy)	Age	<input type="checkbox"/> Male	Height (feet and inches)
.	.	<input type="checkbox"/> Female	.
Are you a legal resident of the United States?		<input type="checkbox"/> Yes <input type="checkbox"/> No	
Medicare card number*	Effective date: Medicare Part A	Medicare Part B	
.	.	.	

*Please provide complete Medicare number and a copy of card if possible. If applicant has not received a Medicare card yet, leave blank.

Section 1b. Applicant B information

Applicant B name (as appears on Medicare card*)		Phone	
.		.	
Residential address		Apt/suite number	
.		.	
City	State	Zip	
.	.	.	
Mailing address (if different than residential address)		Apt/suite number	
.		.	
City	State	Zip	
.	.	.	
E-mail		Social Security Number	
. N/A		.	
Birth date (mm/dd/yyyy)	Age	<input type="checkbox"/> Male	Height (feet and inches)
.	.	<input type="checkbox"/> Female	.
Are you a legal resident of the United States?		<input type="checkbox"/> Yes <input type="checkbox"/> No	
Medicare card number*	Effective date: Medicare Part A	Medicare Part B	
.	.	.	

Section 2a. Household premium discount information

Household premium discount eligibility information

You may qualify for a household discount with an Aetna Health Insurance Company Medicare Supplement plan. You have two options for eligibility. Option 1) You simply need to apply at the same time as another Medicare eligible adult. Option 2) The other Medicare eligible adult must currently have a Medicare Supplement policy with an Aetna company.*

The Medicare eligible adult must be:

- (a) your spouse or your civil union partner; and
- (b) someone with whom you have continuously resided for the past 12 months

If you are eligible, based on the above requirements, then the discount will be applicable when a policy for each applicant is issued. The discounted rates will be 7 percent lower than the individual rates and will apply as long as both policies remain in force.

Applicant(s) meet(s) these eligibility requirements Yes No

Upon verification of eligibility and approval of your application, you will qualify for the discount.

*If your spouse/partner currently has a Medicare Supplement policy with an Aetna company, please provide the following information:

Name	Policy number
.	.

Payment modes

You have a choice among several payment options or modes for paying your premium: annual, semi-annual, quarterly and monthly electronic funds transfer (EFT). Each payment mode, other than annual and monthly electronic funds transfer, results in higher total yearly premium costs. Reasons for higher costs include added collection and administrative costs, time value of money considerations and lapse rates. The annual and monthly electronic funds transfer modes have the same and lowest total yearly premium costs. As a result, there is a time value of money advantage to you for paying monthly versus annually. However, there may be other advantages to you for choosing an annual payment based on your preferences. Your agent can explain the differences in modes and help you decide which is best for you. You may change your payment mode, among the modes available, during the life of your policy.

Mail policy(ies) to: Applicant(s) Agent

Section 2b. Plan and premium information - applicant A

Applicant A Plan selected

Requested Medicare Supplement effective date (mm/dd/yyyy)

Modal premium	Modal premium with discount	Policy fee*	Total initial premium collected/draft
\$	\$	\$ 20	\$

Initial premium

Draft initial premium upon policy approval Draft initial premium on policy effective date

Subsequent draft date**

5th

Payment mode

Annually Quarterly Semi-annually Monthly EFT

Payment method

Check EFT List bill Billing file identifier:

If applying for household discount, provide the discounted and non-discounted premium amounts.

*This one-time fee will be refunded, along with your premium, if the policy is not issued or you return it during your 30-day free look.

** Draft date cannot be on the 29th, 30th or 31st of the month. Requesting to have a draft date more than 15 days greater than the policy's paid to date will draft a month in advance.

Section 2b. Plan and premium information - applicant B

Applicant B Plan selected

Requested Medicare Supplement effective date (mm/dd/yyyy)

Modal premium	Modal premium with discount	Policy fee*	Total initial premium collected/draft
\$	\$	\$ 20	\$

Initial premium

Draft initial premium upon policy approval Draft initial premium on policy effective date

Subsequent draft date**

5th

Payment mode

Annually Quarterly Semi-annually Monthly EFT

Payment method

Check EFT List bill Billing file identifier:

Section 3. Eligibility questions

To the best of your knowledge:

Applicant:

A | B

1. Did you turn age 65 in the last 6 months?

Yes No Yes No

i. Did you enroll in Medicare Part B in the last 6 months?

Yes No Yes No

ii. If yes, what is the effective date? (mm/dd/yyyy)

Applicant A effective date

Applicant B effective date

A _____

B _____

Section 3. Eligibility questions *continued*

NOTE: If you are participating in a "Spend-Down Program" and have not met your "share of cost," please **answer no** to question 2.

Applicant:

A B

- 2. Are you covered for medical assistance through the state Medicaid program?** Yes No Yes No
- i.** If yes, will Medicaid pay your premiums for this Medicare Supplement policy? Yes No Yes No
- ii.** Do you receive any benefits from Medicaid other than payments toward your Medicare Part B premium? Yes No Yes No

3. If you had coverage from any Medicare plan other than original Medicare within the past 63 days (for example, a Medicare Advantage plan, or a Medicare HMO or PPO), fill in your start and end dates below. If you are still covered under this plan, leave "End date" blank.

Applicant A start date

Applicant B start date

• _____

• _____

A End date

B End date

• _____

• _____

- i.** If you are still covered under the Medicare plan, do you intend to replace your current coverage with this new Medicare Supplement policy? Yes No Yes No
- ii.** Was this your first time in this type of Medicare plan? Yes No Yes No
- iii.** Did you drop a Medicare Supplement policy to enroll in the Medicare plan? Yes No Yes No

4. Do you have another Medicare Supplement policy in force? Yes No Yes No

i. If so for **applicant A**, with what company, and what plan do you have?

A Company _____ Plan _____

If so for **applicant B**, with what company, and what plan do you have?

B Company _____ Plan _____

- ii.** If so, do you intend to replace your current Medicare Supplement policy with this policy? Yes No Yes No
- iii.** Are you replacing an Aetna company Medicare Supplement policy? Yes No Yes No

If yes, list policy number:

A **Applicant A**
• _____

B **Applicant B**
• _____

Section 3. Eligibility questions *continued*

If you lost, or are losing, other health insurance coverage and received a notice from your prior insurer saying you were eligible for guaranteed issue of a Medicare Supplement insurance policy, or that you had certain rights to buy such a policy, you may be guaranteed acceptance in one or more of our Medicare Supplement plans. Please include a copy of the notice from your prior insurer with your application.

5. Have you had coverage under any other health insurance within the past 63 days? (For example, an employer, union, or individual plan)

Applicant:

A

B

Yes No

Yes No

i. If so for applicant A, with what company, and what plan do you have?

Company

Plan

.....

A ii. What are your start and end dates of coverage under the other policy? (If you are still covered under the other policy, leave "End date" blank.)

Applicant A start date

End date

.....

.....

i. If so for applicant B, with what company, and what plan do you have?

Company

Plan

.....

B ii. What are your start and end dates of coverage under the other policy? (If you are still covered under the other policy, leave "End date" blank.)

Applicant B start date

End date

.....

.....

For agent use only

Ask me please



Check if application is for:

Applicant A

Open Enrollment

Guaranteed Issue

Underwritten

Applicant B

Open Enrollment

Guaranteed Issue

Underwritten

Section 4. Health questions

Answer these questions **only if you're applying for underwritten coverage**. Do not answer these questions for an Open Enrollment or Guaranteed Issue application. If any health questions are answered "yes" in section 4, except for question 12, the applicant(s) will not qualify for this insurance with us.

	Applicant:	
	A	B
1. Are you dependent on a wheelchair or any motorized mobility device?	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
2. Do any of the following apply to you? Currently hospitalized, confined to a bed, in a nursing facility or assisted living facility, receiving home health care or physical therapy	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
3. At any time, have you been medically diagnosed, treated, or had surgery for any of the following?		
A. congestive heart failure, unoperated aneurysm, defibrillator	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
B. leukemia, lymphoma, multiple myeloma, cirrhosis	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
C. Parkinson's Disease, Lou Gehrig's Disease, Alzheimer's Disease, dementia multiple sclerosis, muscular dystrophy, cerebral palsy	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
D. chronic kidney disease, kidney failure, kidney disease requiring dialysis, renal insufficiency, Addison's Disease	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
E. any condition requiring a bone marrow transplant or stem cell transplant, any condition requiring an organ transplant	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
F. Acquired Immune Deficiency Syndrome (AIDS), AIDS Related Complex (ARC), tested positive for the Human Immunodeficiency Virus (HIV)	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
4. Have you been medically diagnosed or treated by a member of the medical profession for diabetes?		
A. that requires use of insulin	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
B. with complications including retinopathy, neuropathy, peripheral vascular or arterial disease or heart artery blockage	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
C. with history of heart attack or stroke (at any time)	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
D. treated with medication that has been changed or adjusted in the past 12 months because of uncontrolled blood sugar	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
5. Within the past 36 months, have you been medically diagnosed, treated, or had surgery for any of the following?		
A. alcoholism, drug abuse	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
B. cardiomyopathy, atrial fibrillation, anemia requiring repeated blood transfusions, any other blood disorder	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
C. internal cancer, melanoma, Hodgkin's Disease	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
D. hepatitis, disorder of the pancreas	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No

Section 4. Health questions *continued*

	Applicant:	
	A	B
6. Within the past 24 months, have you been medically diagnosed, treated, or had surgery for any of the following?		
A. enlarged heart, transient ischemic attack (TIA), stroke, peripheral vascular or arterial disease, neuropathy, amputation caused by disease	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
B. myasthenia gravis, systemic lupus or connective tissue disorder	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
C. osteoporosis with fractures, Paget's Disease, arthritis that restricts mobility or the activities of daily living	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
D. any lung or respiratory disorder requiring the use of a nebulizer or oxygen, or 3 or more medications for lung or respiratory disorder	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
E. any lung or respiratory disorder and currently use tobacco products	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
7. Within the past 12 months, have you been advised by a medical professional to have treatment, further evaluation, diagnostic testing, or surgery that has not been performed or do you have pending test results?	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
8. Within the past 12 months, have you been medically diagnosed or, treated, or had surgery for a heart attack, artery blockage, or heart valve disorder?	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
9. Within the past 12 months, have you been medically diagnosed with wet macular degeneration and have taken or are currently receiving injections?	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
10. Within the past 12 months, do any of the following apply to you?		
A. had a pacemaker implanted	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
B. had a PSA blood test greater than 4.5, under age 70, with no history of prostate cancer	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
C. had a PSA blood test greater than 6.5, age 70 or older, with no history of prostate cancer	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
D. had a seizure	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
11. Was your last blood pressure reading higher than 175 systolic or higher than 100 diastolic?	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
<div style="border: 1px solid black; padding: 5px; margin: 10px auto; width: fit-content;"> Systolic is the upper number and diastolic is the bottom number of a blood pressure reading. </div>		
12. Have you used any form of tobacco in the past 12 months? (Including vaping and e-cigarettes)	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
<div style="border: 1px solid black; padding: 5px; margin: 10px auto; width: fit-content;"> Answering "yes" to question 12 will not disqualify you for this insurance. </div>		

Section 5. Health history - applicant A

ASK me!

If this is an **Open Enrollment** or **Guaranteed Issue** application, **do not answer questions in this section.**

Applicant A

Within the past 24 months if you have been medically diagnosed, treated, or had surgery for any brain, mental or nervous disorder, provide reason and diagnosis:

.....
.....
.....

Within the past five years if you have been hospitalized, treated at an outpatient facility, or emergency room, provide reason and diagnosis:

.....
.....
.....

List the name of any medications you are taking and the reason why, if known.

.....
.....
.....

Use an additional sheet of paper if needed for explanation.

Section 5. Health history - applicant B

Applicant B

Within the past 24 months if you have been medically diagnosed, treated, or had surgery for any brain, mental or nervous disorder, provide reason and diagnosis:

.....
.....
.....

Within the past five years if you have been hospitalized, treated at an outpatient facility, or emergency room, provide reason and diagnosis:

.....
.....
.....

List the name of any medications you are taking and the reason why, if known.

.....
.....
.....

Section 6. Physician information - applicant A

If this is an **Open Enrollment** or **Guaranteed Issue** application, **do not answer questions in this section.**

Applicant A primary physician

Phone

Physician's office name

City

State

Specialist seen in the past 24 months

Specialty

Reason for seeing *(diagnosis)*

Specialist seen in the past 24 months

Specialty

Reason for seeing *(diagnosis)*

Specialist seen in the past 24 months

Specialty

Reason for seeing *(diagnosis)*

Have you seen any additional physicians other than those listed above in the past 24 months?

Yes No

Section 6. Physician information - applicant B

Applicant B primary physician

Phone

Physician's office name

City

State

Specialist seen in the past 24 months

Specialty

Reason for seeing *(diagnosis)*

Specialist seen in the past 24 months

Specialty

Reason for seeing *(diagnosis)*

Specialist seen in the past 24 months

Specialty

Reason for seeing *(diagnosis)*

Have you seen any additional physicians other than those listed above in the past 24 months?

Yes No

Section 7. Important statements

1. You do not need more than one Medicare Supplement policy.
2. If you purchase this policy, you may want to evaluate your existing health coverage and decide if you need multiple coverages.
3. You may be eligible for benefits under Medicaid and may not need a Medicare Supplement policy.
4. If, after purchasing this policy, you become eligible for Medicaid, the benefits and premiums under your Medicare Supplement policy can be suspended, if requested, during your entitlement to benefits under Medicaid for 24 months. You must request this suspension within 90 days of becoming eligible for Medicaid. If you are no longer entitled to Medicaid, your suspended Medicare Supplement policy (or, if that is no longer available, a substantially equivalent policy) will be reinstated if requested within 90 days of losing Medicaid eligibility. If the Medicare Supplement policy provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy was suspended, the reinstated policy will not have outpatient prescription drug coverage, but will otherwise be substantially equivalent to your coverage before the date of the suspension.
5. If you are eligible for, and have enrolled in a Medicare Supplement policy by reason of disability and you later become covered by an employer or union-based group health plan, the benefits and premiums under your Medicare Supplement policy can be suspended, if requested, while you are covered under the employer or union-based group health plan. If you suspend your Medicare Supplement policy under these circumstances, and later lose your employer or union-based group health plan, your suspended Medicare Supplement policy (or, if that is no longer available, a substantially equivalent policy) will be reinstated if requested within 90 days of losing your employer or union-based group health plan. If the Medicare Supplement policy provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy was suspended, the reinstated policy will not have outpatient prescription drug coverage, but will otherwise be substantially equivalent to your coverage before the date of suspension.
6. Counseling services may be available in your state to provide advice concerning your purchase of Medicare Supplement insurance and concerning medical assistance through the state Medicaid program, including benefits as a Qualified Medicare Beneficiary (QMB) and a Specified Low-Income Medicare Beneficiary (SLMB).

Section 8. Producer compensation

When you purchase insurance from us, we pay compensation to the licensed agent. Intermediaries through whom the licensed agent works may also receive compensation.

The agent or intermediary represents us by simply taking your insurance application, collecting your initial premiums and delivering your policy.

Agent compensation may vary depending on the type of insurance plan you purchase or the specific options included with your policy. The agent can receive compensation by:

- Commissions when a policy is purchased or renewed
- Fees for marketing and administrative services
- Educational opportunities

Some agents and/or their intermediaries may also receive discounts on their own policy premiums and bonuses. We may also offer incentive trips or prizes associated with sales contests based on sales criteria. Types of sales criteria include overall sales volume of an agent or intermediary with our companies or percentage of completed sales.

Intermediaries may also pay compensation directly to the licensed agent. If the licensed insurance agent can sell insurance policies from other insurance carriers, those carriers may pay compensation that differs from ours.

Section 9. Applicant(s) agreement

This agreement is to acknowledge that I am applying for an insurance policy from Aetna Health Insurance Company that will be issued based on my answers to the questions on this application. I have read, or had read to me, and understand all statements and answers and acknowledge that to the best of my knowledge and belief, they are all accurate, complete and correctly documented. I understand that I will receive a copy of the signed application. I acknowledge that I have received an outline of coverage for the policy that I applied for, along with a copy of Choosing a Medigap Policy: A Guide to Health Insurance for People with Medicare.

I acknowledge and agree that if there is more than one applicant on this application, all information provided may be reviewed or shared with the other applicant. I understand that upon acceptance of the completed application, each applicant will receive a separate policy with a copy of this application attached.

I understand and agree that this application and any policy issued will be the entire contract of insurance. The Company will not be bound by any statements, promises, or information made or given by any agent or other person at any time unless it is in writing, submitted to the Company's home office, and made a part of the contract of insurance. An Officer of the Company is the only one who can make, modify or discharge contracts or waive any of the Company's rights or requirements; and any modifications must be documented in writing.

I also understand that I do not have coverage until this application is approved, the first premium is paid, there has been no change in my health as stated in the application, and a policy has been issued by the Company.

I understand and agree that, if I choose to pay my premium by electronic funds transfer (EFT) from my checking or savings account, I am accepting the terms and conditions of the EFT authorization attached to this application.

I understand that if any answers on this application are incorrect, incomplete or untrue, Aetna Health Insurance Company has the right to adjust my premium, or cancel this policy.

Applicant A signature

AS

Date signed

X

.

Applicant B signature

Date signed

X

.

Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or who knowingly presents false information in an application for insurance may be guilty of a crime and may be subject to restitution fines or confinement in prison, or any combination thereof.

Section 10. Account information - applicant A

Complete this section **if you are requesting electronic funds transfer (EFT)** for premium payment.
Include a voided check with the application.

Applicant A name

Account owner name (if different than proposed insured's)

Account owner relationship to proposed insured

- Business owned by proposed insured
 Living trust
 Employer
 Power of Attorney
 Conservator/guardian
 Family member; please specify:

Financial institution name

Account type

- Checking
 Savings

Routing number

Account number

Section 10. Account information - applicant B

Applicant B name

Account owner name (if different than proposed insured's)

Account owner relationship to proposed insured

- Business owned by proposed insured
 Living trust
 Employer
 Power of Attorney
 Conservator/guardian
 Family member; please specify:

Financial institution name

Account type

- Checking
 Savings

Routing number

Account number

Section 11. Electronic funds transfer (EFT) authorization

I understand and accept these terms and conditions:

- We are authorized to withdraw funds periodically from your account to pay insurance premiums for the insured.
- If your financial institution does not honor an EFT request, we will NOT consider your premium paid.
- If your financial institution does not honor an EFT request, we may make a second attempt within five business days.
- We have the right to end EFT payments at any time and bill you directly either quarterly or less frequently for premiums due.

- Information as to each EFT charge will be provided by entry on your account statement or by any other means provided by your financial institution. You will not receive premium notices from us.
- If you want to cancel or change this authorization, you must contact us at least three business days before a scheduled withdrawal.
- Any refund of unearned premium will be made to the policy owner or the policy owner's estate.

Signature only required if the account owner is different than the proposed insured.

Account owner signature - applicant A

X

Date signed

Account owner signature - applicant B

X

Date signed

Section 12. Agent information

Please list any other medical or health insurance policies sold to **applicant A.**

1) List policies sold which are still in force

2) List policies sold in the past 5 years which are no longer in force

Please list any other medical or health insurance policies sold to **applicant B.**

1) List policies sold which are still in force

2) List policies sold in the past 5 years which are no longer in force

I certify that:

- 1. I have truly and accurately recorded the information supplied by the applicant(s).
- 2. The application was provided to the applicant(s) to review and the applicant(s) has been advised that any false statement or misrepresentation in the application may result in an adjustment of premium, reduction of benefits or rescission of the policy(ies).

- 3. I have provided an outline of coverage for the policy(ies) applied for and A Guide to Health Insurance for People with Medicare to applicant(s) prior to completing the application.

All information must be completed. The writing number reflects where commissions will be paid.

Agent name (printed)

Mark Sheffield

Writing number (agent or company)

GNW 0022569

Phone

910-232-4964

Agent signature

X Mark Sheffield

State license ID number (for FL only)

Email

MRKSheff@yahoo.com

Section 13. Agent request to split commissions

If this application results in an issued policy through Aetna Health Insurance Company (AHIC), the agents listed below have agreed to split the commissions earned on the policy.

- Both agents must be properly licensed and appointed with AHIC in the policy's state of issue.
- Split commissions are calculated as a percentage of commissionable premium and will apply while the policy remains in force.
- The percentage of the premium split can be for any amount but must be stated in whole numbers and total 100%. (For example, the percentage for the premium split can be from 1% to 99% but cannot be 0% or 100%.)
- Calculation of each agent's commissions are based on their respective AHIC commission schedule.

Writing agent name (printed)

NA

Percentage

100%

Writing agent signature

X GNW 0022569

100

Secondary agent

Writing number

Percentage

%

This section must be completed with this application in order to split commissions. By signing this form, the writing agent agrees to split his/her commission with the secondary agent as indicated above.

**NOTICE TO APPLICANT REGARDING REPLACEMENT OF
MEDICARE SUPPLEMENT INSURANCE OR MEDICARE ADVANTAGE**

Aetna Health Insurance Company
P.O. Box 14399 Lexington, KY 40512

SAVE THIS NOTICE! IT MAY BE IMPORTANT TO YOU IN THE FUTURE.

According to (your application) (information you have furnished), you intend to terminate existing Medicare Supplement or Medicare Advantage and replace it with a policy to be issued by Aetna Health Insurance Company. Your new policy will provide thirty (30) days within which you may decide without cost whether you desire to keep the policy.

You should review this coverage carefully. Compare it with all accident and sickness coverage you now have. If, after due consideration, you find that purchase of this Medicare Supplement coverage is a wise decision, you should terminate your present Medicare Supplement or Medicare Advantage coverage. You should evaluate the need for other accident and sickness coverage you have that may duplicate this policy.

STATEMENT TO APPLICANT BY PRODUCER: I have reviewed your current medical or health insurance coverage. To the best of my knowledge, this Medicare Supplement policy will not duplicate your existing Medicare Supplement or, if applicable, Medicare Advantage coverage because you intend to terminate your existing Medicare Supplement coverage or leave your Medicare Advantage plan. The replacement policy is being purchased for the following reason(s) (check one):

- Additional benefits
- No change in benefits, but lower premiums
- Fewer benefits and lower premiums
- My plan has outpatient prescription drug coverage and I am enrolling in Part D
- Disenrollment from a Medicare Advantage Plan. Please explain reason for disenrollment
- Other (please specify) _____

- (1) Health conditions which you may presently have (pre-existing conditions) may not be immediately or fully covered under the new policy. This could result in denial or delay of a claim for benefits under the new policy, whereas a similar claim might have been payable under your present policy.
- (2) State law provides that your replacement policy or certificate, may not contain new pre-existing conditions, waiting periods, elimination periods or probationary periods. The insurer will waive any time periods applicable to pre-existing conditions, waiting periods, elimination periods, or probationary periods in the new policy for similar benefits to the extent such time was spent under the original policy.
- (3) If, you still wish to terminate your present policy or certificate and replace it with new coverage, be certain to truthfully and completely answer all questions on the application concerning your medical and health history. Failure to include all material medical information on an application may provide a basis for the company to deny any future claims and to refund your premium as though your policy or certificate had never been in force. After the application has been completed and before you sign it, review it carefully to be certain that all information has been properly recorded.
- (4) Do not cancel your present policy or certificate until you have received your new policy or certificate and are sure that you want to keep it.

Mark Sheffield
Signature of Agent

Signature of Applicant

Mark Sheffield
Printed Name of Agent

Date: _____

MARK SHEFFIELD@yahoo.com
Address of Agent

Date: _____



Health information authorization

800-264-4000
aetnaseniorproducts.com

- Please read these statements carefully. Print clearly using blue or black ink.
- This is a HIPAA required authorization.
- Applicant / insured must submit a completed, signed copy to the home office.
- Applicant / insured should keep a copy for their records.

Applicant / insured declarations

I authorize the use and disclosure of health information about me as described below.

Health Information to be Used or Disclosed:

I understand this authorization applies to information about my past, present or future physical or mental health or condition and may include facts about my other insurance coverage, hazardous activities, finances, vocation, and other personal traits. This information may come from my medical records including, but not limited to, my prescription history, diagnoses and treatment for illnesses, medical conditions, mental illness, substance abuse and tobacco use, but excluding psychotherapy notes and information about previously administered tests for t-cell counts, HIV antibodies, AIDS or ARC.

Who May Request or Use Information: This information may be disclosed to and used and or disclosed by: Aetna and the members of its Affiliated Covered Entity ("Aetna ACE"). An Affiliated Covered Entity is a group of Covered Entities under common ownership or control that designates itself as a single entity for purposes of compliance with the Health Insurance Portability and Accountability Act ("HIPAA"). The members of the Aetna ACE will share Protected Health Information ("PHI") with each other for the treatment, payment and health care operations of the Aetna ACE and as permitted by HIPAA and this authorization; Aetna ACE's insurance support organizations and reinsurers; providers, treatment facilities, insurers, pharmacies, pharmacy benefit managers and consumer reporting agencies.

Who is Authorized to Disclose Information: All of the following persons or entities are authorized to disclose health information or records about me: care providers or evaluators, physicians, chiropractors, physical therapists, psychologists, mental health and substance abuse counselors and other health professionals; treatment facilities including hospitals, clinics, substance abuse treatment or consultation facilities, nursing homes, mental health facilities, ambulatory care centers and other medical or medically related facilities, reinsurers, other insurance companies and consumer reporting agencies.

Purpose: This health information may be used or disclosed to: evaluate and underwrite my insurance application; determine premium amounts, adjudicate claims and to support the operations of Aetna's life and health insurance plans.

Statements of Understanding: I understand that: (1) I will receive a copy of this Authorization and that a copy of it is as valid as the original; (2) this Authorization is valid for 24 months from the date signed; (3) if I do not sign this Authorization or I revoke it by writing to Aetna at its administrative office, my application may be declined; (4) if I revoke this Authorization, my revocation is not effective for any information that might have been used or disclosed in reliance on this Authorization; and (5) some of the health information obtained may be disclosed to persons or organizations that are not subject to federal health information privacy laws, resulting in the information no longer being protected under such laws. I further understand that such information may be redisclosed only in accordance with applicable laws or regulations.

Applicant / insured complete this section.

Signature of applicant / insured

Date

X

Printed name of applicant / insured

X

City

State

Zip

Policy number of insured (if known)

AETNA HEALTH INSURANCE COMPANY
OUTLINE OF MEDICARE SUPPLEMENT COVERAGE COVER PAGE
BENEFIT PLANS AVAILABLE: A, B, F, G, HIGH DEDUCTIBLE G, N

This chart shows the benefits included in each of the standard Medicare supplement plans. Some plans may not be available. Only applicants first eligible for Medicare before 2020 may purchase Plans C, F, and high deductible F.

Note: A ✓ means 100% of the benefit is paid.

Generally Recommended.

Benefits	Plans Available to All Applicants								Medicare first eligible before 2020 only	
	A	B	D	G ¹	K	L	M	N	C	F ¹
	Medicare Part A coinsurance and hospital coverage (up to an additional 365 days after Medicare benefits are used up)	✓	✓	✓	✓	✓	✓	✓	✓	✓
Medicare Part B coinsurance or copayment	✓	✓	✓	✓	50%	75%	✓	✓ copays apply ³	✓	✓
Blood (first three pints)	✓	✓	✓	✓	50%	75%	✓	✓	✓	✓
Part A hospice care coinsurance or copayment	✓	✓	✓	✓	50%	75%	✓	✓	✓	✓
Skilled nursing facility coinsurance			✓	✓	50%	75%	✓	✓	✓	✓
Medicare Part A deductible		✓	✓	✓	50%	75%	50%	✓	✓	✓
Medicare Part B deductible									✓	✓
Medicare Part B excess charges				✓						✓
Foreign travel emergency (up to plan limits)			✓	✓			✓	✓	✓	✓
Out-of-pocket limit in 2022 ²					\$6,620 ²	\$3,310 ²				

¹ Plans F and G also have a high deductible option, which require first paying a plan deductible of \$2,490 before the plan begins to pay. Once the plan deductible is met, the plan pays 100% of covered services for the rest of the calendar year. High deductible plan G does not cover the Medicare Part B deductible. However, high deductible plans F and G count your payment of the Medicare Part B deductible toward meeting the plan deductible.

² Plans K and L pay 100% of covered services for the rest of the calendar year once you meet the out-of-pocket yearly limit.

³ Plan N pays 100% of the Part B coinsurance, except for a copayment of up to \$20 for some office visits and up to a \$50 copayment for emergency room visits that do not result in an inpatient admission